

50,000 MACHINES SALES

ACHEIVEMENT BY KOMATSU INDIA PRIVATE LIMITED

PRESS RELEASE

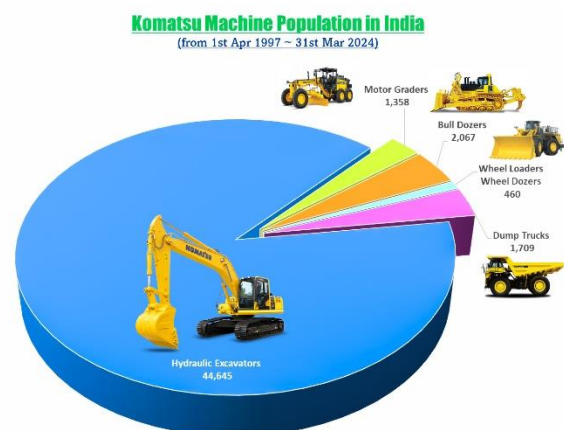
31st July 2024



Celebration of our key milestones that turned into memories with our enduring partnership.

1.0 Introduction: The journey of Komatsu in India has its own record breakings with various remarkable achievements and milestones from its inception. Year 2024 made, Komatsu India to celebrate an extraordinary accomplishment – the sale of 50,000 Komatsu machines in India through its enduring partnership with Larsen & Toubro from 1998. This achievement is a testament of continued patronage and support to our

valuable customers, financiers, and dealers through the combined efforts of Komatsu and L&T have driven innovation, built trust, and fostered a strong network of partnerships.



2.0 Komatsu & L&T Partnership

Komatsu always committed to its high-quality; each machine that are manufactured globally are designed with its Engineering excellence and carefully delivered to meet the customers' expectations, that made this journey possible today for a grand celebration together. KIPL and L&T have forged significant partnerships with their customers across the country through mutual benefits of advanced technology and fuel efficiency. Komatsu's advanced machines feature state-of-the-art automation, GPS, and telematics systems that gives precise equipment control and monitoring.

3.0 Celebrating Milestones Together

Komatsu India & L&T's contribution towards Construction Equipment Industry marked a significant milestone that underscores leadership position from selling 10,000 machines in 2008-09 and reaching 20,000 machines by 2011-12. Consistent benchmarks were set by both the giants and recently, sales numbers had resulted to 50,000 Komatsu Machines population in India that reflects the company's growth, commitment to innovation and customer satisfaction.

On 25th July 2024, this success was celebrated jointly with L&T at KIPL Chennai

manufacturing facility with a warm welcome for the customers and financiers, who have been essential in achieving this benchmark. This celebration continued with the ceremonial lighting of the auspicious lamp.



Mr. Yasunori Fujii, Managing Director of Komatsu India Private Limited congratulated everyone involved and highlighted the crucial role of L&T. He emphasized that the dedication of the L&T team ensures that each machine meets the highest standards and exceeds customer expectations. Finally, he expressed the feeling of excitement and this victory with "Ei Ei Ohh".

Mr. Arvind K Garg, Senior Vice President and Head of L&T Construction & Mining Machinery, expressed gratitude for the industry's immense support and affection. Reflecting on L&T's journey, he recalled the company's humble beginnings, its production of the first machine in India, and its numerous achievements since then.

4.0 Machine Key Handovers

Followed to the inspirational speech of both the leaders, machine key handover ceremony was taken place, and the esteemed customers received their new machines that distinct the trust, satisfaction, and the brand value that



our customers keep with Komatsu, its products, and L&T's exclusive support. The event continued with the facility tour for the customers and financiers. This accomplishment undoubtedly possible only through the unwavering support of our customers, stakeholders, business partners and especially our distributor. This paved a way for the next big achievement in future.

5.0 Looking Ahead: Shaping the Future

Komatsu and L&T continue to drive advancements in the heavy machinery industry through joint efforts to create a legacy and reaffirm our leadership in the market, delivering unmatched value to customers that fosters long-lasting partnerships built on trust, innovation, and mutual success. We are committed to empowering our customers with cutting-edge solutions that not only meet their current needs but also anticipate and address the challenges of the future, ensuring that our collaborations continue to thrive in an ever-evolving industry.



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