



President's Message



Message from the New President



By leveraging our utilization of leading-edge ICT, in particular, we will develop and launch future-oriented construction equipment that will enable further automation and unmanned operation. We will continue to upgrade the Autonomous Haulage System (AHS) for driverless dump trucks in operation at large-scale mines, KOMTRAX machine tracking system and intelligent Machine Control construction equipment for facilitating management of the entire construction process. We will also increase the number of successful follow-up models.

Komatsu strives to gain an in-depth understanding of customers' GEMBA and comprehensively provide high value-added products, services and solutions that utilize the cutting-edge features of ICT. Through such efforts, we aim to become an indispensable partner for our customers and continue to be their partner of choice.

In closing, I would like to express my sincere appreciation and gratitude to everyone for your continued support and patronage.

Tetsuji Ohashi

President and CEO, Komatsu Ltd.

Effective April 1, 2013, I assumed the position of President and Chief Executive Officer of Komatsu Ltd. On behalf of the Komatsu Group, I would like to extend our sincere appreciation to all our stakeholders for your support and consideration.

Komatsu has formulated our new medium-term management plan that includes

the slogan "Together We Innovate GEMBA Worldwide." This expresses the idea that Komatsu Group employees worldwide will team up with distributors, suppliers and other partners, work together to innovate customers' GEMBA (worksites) and provide innovation designed to create new values. We will continue to strengthen our relationships with all valued stakeholders.

Through our consistent policy of "Quality and Reliability," we are committed to honing our strengths, such as our accumulated expertise in Information and Communication Technology (ICT), development of and production technologies for key components, global sales and service networks, and flexible procurement and production operations.

Business Overview

Company Profile

Company name
Komatsu Ltd.

President & CEO
Tetsuji Ohashi

Established:
May 13, 1921

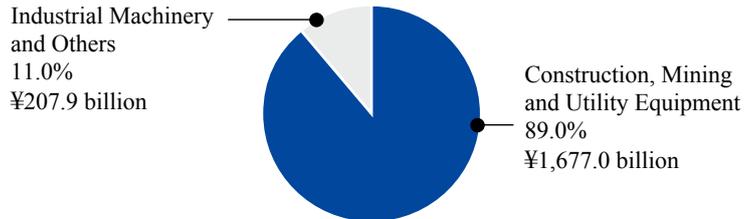
Number of employees of Komatsu Ltd. and its 146 consolidated subsidiaries:
46,730 (As of March 31, 2013)

*The translation of Japanese yen amounts into US dollar amounts is included solely for convenience and has been made for the fiscal year ended March 31, 2013 at the rate of ¥94 to US\$1, the approximate rate of exchange at March 31, 2013.

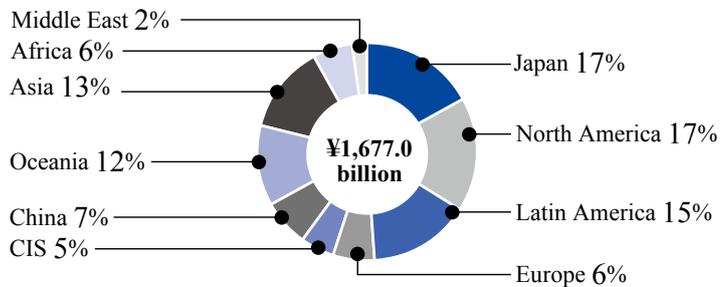
Consolidated net sales (Fiscal year ended March 31, 2013):

¥1,884.9 billion (US\$20,053 million)*

Sales by Operation



Construction, Mining and Utility Equipment Sales by Region



Principal Products



Hydraulic excavator



Hybrid excavator



Wheel loader



Rigid dump truck



Articulated dump truck



Motor grader



Bulldozer



Forest machine



Forklift truck



Mini hydraulic excavator

KOMATSU

2-3-6, Akasaka, Minato-ku, Tokyo 107-8414, Japan
<http://www.komatsu.com>

We welcome any comments from readers via email:
views@komatsu.co.jp

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